



**PRESORTED  
FIRST-CLASS MAIL  
U.S. POSTAGE PAID  
Greensboro, NC  
Permit No. 590**

**PRESORTED STANDARD  
U.S. POSTAGE PAID  
Greensboro, NC  
Permit No. 590**

### Summary Guide to US Postal Rates as of 1/22/2012

When PostMark prepares the mail, you can use its permits and save \$380 first year and \$190 per year after first year.

<b>First Class Presort</b> Under 13 oz. - 500 Piece Minimum	<b>Standard (Bulk)</b> Under 16 oz. - 200 Piece Minimum	<b>Non-Profit (Bulk)</b> Under 16 oz. - 200 Piece Minimum
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<table border="1" style="width:100%; border-collapse: collapse;"> <tr> <td><b>Letters &amp; Flats</b></td> <td><b>Letters</b></td> <td><b>Flats</b></td> </tr> <tr> <td><b>Nonautomated (First Ounce)</b></td> <td>&lt;2oz.</td> <td>&lt;1oz.</td> </tr> <tr> <td>  Single piece</td> <td>\$ .450</td> <td>\$ .900</td> </tr> <tr> <td>  3/5 - Digit Presorted</td> <td>\$ .424</td> <td>\$ .762</td> </tr> <tr> <td>  Non machinable</td> <td>\$ .624</td> <td>NA</td> </tr> <tr> <td><b>Automated (First Ounce)</b></td> <td></td> <td></td> </tr> <tr> <td>  Mixed AADC</td> <td>\$ .404</td> <td>\$ .730</td> </tr> <tr> <td>  AADC</td> <td>\$ .374</td> <td>\$ .630</td> </tr> <tr> <td>  3 - Digit/Presorted/Prebarcoded</td> <td>\$ .374</td> <td>\$ .574</td> </tr> <tr> <td>  5 - Digit/Presorted/Prebarcoded</td> <td>\$ .350</td> <td>\$ .400</td> </tr> <tr> <td><b>Additional Ounces (Non Presort)</b></td> <td>\$ .200</td> <td>\$ .200</td> </tr> <tr> <td><b>Additional Ounces Presorted</b></td> <td>\$ .125</td> <td>\$ .170</td> </tr> <tr> <td colspan="3"><b>Letters: add 1 ounce rate not charged until &gt;3oz</b></td> </tr> <tr> <td colspan="3"><b>Rates for Flats will be used when mailpiece is not automation compatible or &gt; 3.5oz.</b></td> </tr> <tr> <td><b>Post Cards (First Class only)</b></td> <td></td> <td></td> </tr> <tr> <td><b>Nonautomated</b></td> <td><b>Single</b></td> <td><b>Double</b></td> </tr> <tr> <td>  Single piece</td> <td>\$ .320</td> <td>\$ .320</td> </tr> <tr> <td>  Presorted</td> <td>\$ .280</td> <td>\$ .280</td> </tr> <tr> <td><b>Automated</b></td> <td></td> <td></td> </tr> <tr> <td>  Mixed AADC</td> <td>\$ .255</td> <td>\$ .255</td> </tr> <tr> <td>  AADC</td> <td>\$ .244</td> <td>\$ .244</td> </tr> <tr> <td>  3 - Digit/Presorted/Prebarcoded</td> <td>\$ .243</td> <td>\$ .243</td> </tr> <tr> <td>  5 - Digit/Presorted/Prebarcoded</td> <td>\$ .229</td> <td>\$ .229</td> </tr> <tr> <td>Permit (each type—\$190+ initial)</td> <td colspan="2">\$190/year</td> </tr> <tr> <td>Address Correction Service</td> <td colspan="2">\$.50/each</td> </tr> <tr> <td>Business Reply Letter (+ postage)</td> <td colspan="2">\$.75/each +</td> </tr> </table>	<b>Letters &amp; Flats</b>	<b>Letters</b>	<b>Flats</b>	<b>Nonautomated (First Ounce)</b>	<2oz.	<1oz.	Single piece	\$ .450	\$ .900	3/5 - Digit Presorted	\$ .424	\$ .762	Non machinable	\$ .624	NA	<b>Automated (First Ounce)</b>			Mixed AADC	\$ .404	\$ .730	AADC	\$ .374	\$ .630	3 - Digit/Presorted/Prebarcoded	\$ .374	\$ .574	5 - Digit/Presorted/Prebarcoded	\$ .350	\$ .400	<b>Additional Ounces (Non Presort)</b>	\$ .200	\$ .200	<b>Additional Ounces Presorted</b>	\$ .125	\$ .170	<b>Letters: add 1 ounce rate not charged until &gt;3oz</b>			<b>Rates for Flats will be used when mailpiece is not automation compatible or &gt; 3.5oz.</b>			<b>Post Cards (First Class only)</b>			<b>Nonautomated</b>	<b>Single</b>	<b>Double</b>	Single piece	\$ .320	\$ .320	Presorted	\$ .280	\$ .280	<b>Automated</b>			Mixed AADC	\$ .255	\$ .255	AADC	\$ .244	\$ .244	3 - Digit/Presorted/Prebarcoded	\$ .243	\$ .243	5 - Digit/Presorted/Prebarcoded	\$ .229	\$ .229	Permit (each type—\$190+ initial)	\$190/year		Address Correction Service	\$.50/each		Business Reply Letter (+ postage)	\$.75/each +		<table border="1" style="width:100%; 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Non Auto ADC	\$ .248	\$ .248																																																																																																																																																																																																																																																						
Non Auto 3 Digit	\$ .200	\$ .200																																																																																																																																																																																																																																																						
Non Auto 5 Digit	\$ .119	\$ .119																																																																																																																																																																																																																																																						
Auto Mixed ADC	\$ .039	\$ .224																																																																																																																																																																																																																																																						
Auto ADC	\$ .022	\$ .214																																																																																																																																																																																																																																																						
Auto 3 Digit	\$ .020	\$ .158																																																																																																																																																																																																																																																						
Auto 5 Digit	\$ .002	\$ .082																																																																																																																																																																																																																																																						
ECR Basic	\$ .082	\$ .082																																																																																																																																																																																																																																																						

<p><b>Definition of a letter</b> A Letter is between 5 and 11 1/2 inches long, 3 1/2 and 6 1/8 inches high, and .007 and 1/4 inches thick. To be automation compatible, the ratio of the length divided by the height must range from 1.3 to 2.5 and it must weigh &lt;=3.5 oz.</p> <p><b>Definition of a Post Card (First Class Only)</b> A Post Card may be no smaller than 3 1/2 x 5 inches and no larger than 4 1/4 x 6. Ratio requirements are the same as for letters. Standard rate and larger cards are considered to be letters.</p>	<p><b>Standard Class Drop Shipment Discounts</b> <b>Piece Rate Mail (Per Item):</b> NDC: \$.033 SCF: \$.043</p> <p><b>Pound Rate Mail (Per Pound):</b> NDC: \$.161 SCF: \$.209</p> <p><b>Definition of a Flat</b> A Flat exceeds one or more of the letter specifications, and is between 6 and 15 inches in length, 6 and 12 inches in height, and no more than 3/4 inches in thickness. Length for a flat is the longest edge. Length is parallel to the address for a letter.</p>	<p><b>Non-Profit Class Drop Shipment Discounts</b> <b>Piece Rate Mail (Per Item):</b> NDC: \$.033 SCF: \$.043</p> <p><b>Pound Rate Mail (Per Pound):</b> NDC: \$.161 SCF: \$.209</p> <p>Permit Numbers (indicias) do not require a box, but the font must be at least 4 point or greater.</p> <p>Return envelopes <b>must</b> be automated for automation rates (even when not postage prepaid.)</p> <p style="text-align: right; font-size: small;">Revised 01/12</p>
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